

CENTURY 21.

Isidoro Alves

PORTFOLIO

PEDRO SIMÕES

Real Estate Consultant



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INTRODUCTION.

Did you know that only 8% of real estate sales without a dedicated consultant are successful?
And that, in addition, those properties are usually sold at 23% below market value?

By working with me, you gain access to a team of experts at Century 21 Isidoro Alves, ready to maximize the value of your investment.

We don't just sell houses, we turn dreams into reality.

Are you ready to explore the potential of this market?
Let's take the next step together!
Contact me today and start this journey with Century 21 Isidoro Alves by your side!

From people to people,
PEDRO SIMÕES the right person
to sell, rent or find your property.



MY PROFILE

Combining expertise in technology, problem-solving and a passion for the Humanities, I bring a unique perspective to the real estate market.

With experience in prestigious organizations like the **Museum of the Presidency of the Republic** and **Capgemini Portugal** and training from the **Faculty of Arts** and **ISCTE - Business School**, I am a results-driven consultant.

In the real estate sector, I apply the creativity of the Humanities with technological efficiency to find the best solutions for my clients.
I am your right partner for real estate success.



My passions

My family is my greatest source of motivation and my companions on every new adventure.

I'm passionate about Art History and love immersing myself in a good book, exploring the stories behind it.

Whenever possible, I enjoy traveling to discover new places and cultures, as well as strolling through my neighborhood to appreciate the small wonders of everyday life.

These passions inspire me and play a defining role in who I am.



TRAINING

- SER & ESTAR CENTURY 21® ●
- CREATE 21 GOLDEN EDITION ●
- NEW DEVELOPMENT SPECIALISTS ●
- ART MARKETS MANAGEMENT ●
- INTERPERSONAL RELATIONS ●
- COMMUNICATION TECHNIQUES ●
- INTERNATIONAL PROTOCOL AND
ETIQUETTE ●
- MONEY LAUNDERING AND
PREVENTION OF TERRORISM ●



AWARDS & RECOGNITION

INDIVIDUAL

- TOP 3 IN LISTINGS – JAN. 2026
 - TOP 10 IN BILLING 2024
 - TOP 3 IN LISTINGS – FEB. 2024
 - TOP 2 IN BILLING – MAY 2024
 - TOP 3 IN LISTINGS – SEPT. 2024
 - TOP 1 IN BILLING – NOV. 2024
-

AGENCY

- TOP 10 AGENCY TURNOVER 2022
- TOP 4 GROUP TURNOVER 2019
- TOP 9 AGENCY TURNOVER 2019
- TOP 8 AGENCY TURNOVER 2018
- TOP 4 COMPANY TURNOVER 2018
- TOP 3 COMPANY TURNOVER 2017
- TOP 7 AGENCY TURNOVER 2017
- TOP 2 COMPANY TURNOVER 2016
- TOP 4 AGENCY TURNOVER 2016
- TOP 2 COMPANY TURNOVER 2015
- TOP 5 AGENCY TURNOVER 2015
- TOP 10 COMPANY TURNOVER 2014



MY NEIGHBORHOOD

Cascais and Lisbon are two charming destinations in Portugal that combine history, culture and natural beauty with the renowned Portuguese hospitality.

Lisbon pulses with its cosmopolitan vibe, while Cascais offers a sophisticated, laid-back atmosphere, known as the "*Portuguese Riviera*".

Two contrasting but complementary lifestyles, perfect for exploring. Imagine living the best of both worlds.

Would you like to know more about the opportunities in Lisbon and Cascais?

Contact me and discover your place in this enchanting setting!



SOME OF MY RESULTS



LISBON
399.000

2-Bedroom apartment in the heart of Alvalade, Lisbon. With 80 m², this space stands out for its generous areas and peaceful location, with plenty of natural light and unobstructed views. It is located in an Urban Rehabilitation Area, offering an excellent opportunity to customize the space or even invest.

🏠 | 2 | 🏡 | 1 | 📏 | 80

CASCAIS
314.000

Renovated 2-Bedroom apartment in the Assunção Neighborhood with spacious areas, unobstructed views and a large storage room. Tranquil location with good sun exposure.



🏠 | 2 | 🏡 | 1 | 📏 | 76



CASCAIS
1.500

1 + 1 Bedroom apartment in the iconic Rosário Neighborhood in Cascais. This elegant property, located on the 5th floor of a building with an elevator, offers a cozy and functional environment.

🏠 | 2 | 🏡 | 1 | 📏 | 75



MY TEAM

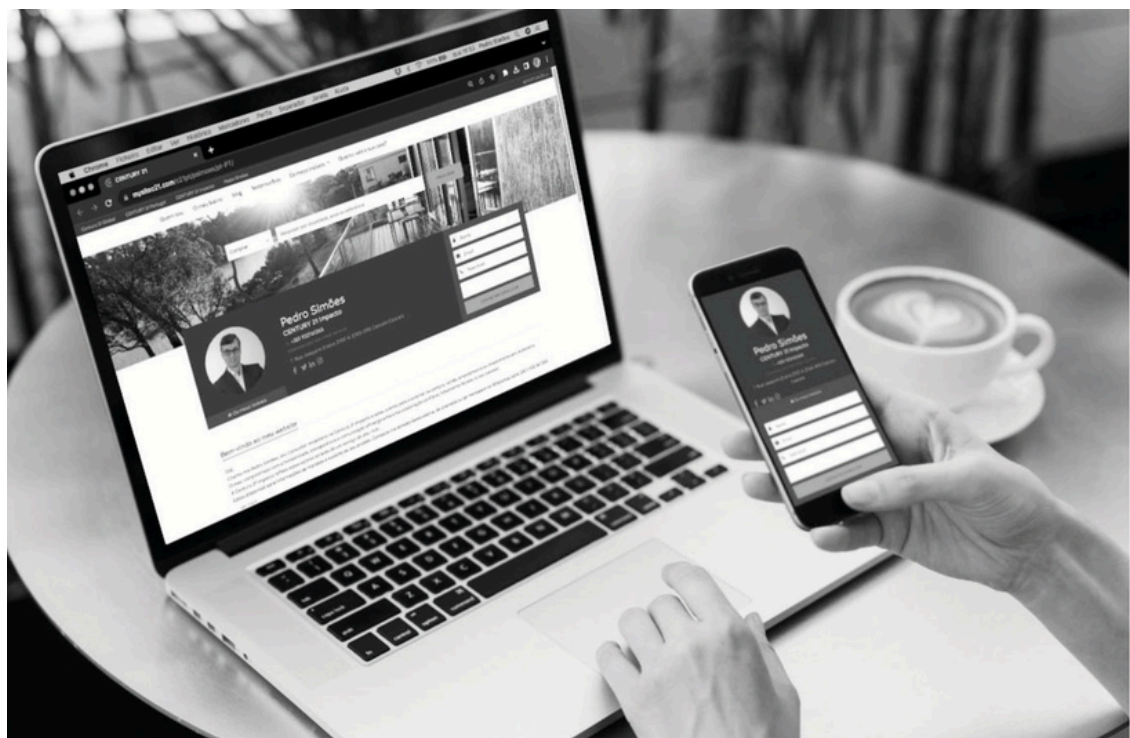
Is my strength and inspiration

At Century 21 Isidoro Alves, we combine the strength of a global brand with the solid, long-standing experience of our group in Portugal.

With four offices - Cascais, Telheiras, Queluz and Chaves - and over 20 years in the real estate market, we provide fast, secure and highly professional service.

We offer an in-house Legal Department and a Credit Intermediation service certified by the Bank of Portugal (Registration No. 0000229), ensuring that every client receives complete support, from the initial analysis to the final transaction.

With us, everything is handled in one place - with total safety, quality, and confidence.



MY SITE

www.pedrosimoes.eu

I invite you to visit my personal CENTURY 21 website, where you can explore my available properties, contact me directly and follow my blog. Whether you're looking to buy, sell, rent or simply stay informed about the market, you'll find valuable information there. Thank you for visiting - I look forward to connecting with you!

Follow me on Social Media as well:

Facebook: <https://www.facebook.com/pedrosimoesrealestate/>

Instagram: <https://www.instagram.com/pedrosimoesrealestate/>

LinkedIn: <https://www.linkedin.com/company/pedrosimõesrealestate/>

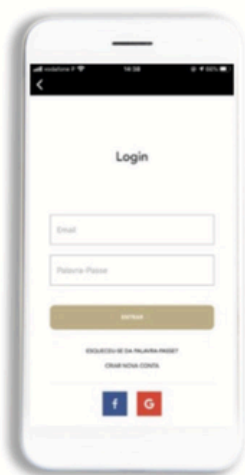
APP C21

With the C21 APP, you can monitor and manage the entire process of buying or selling your home. To be able to accompany you, simply choose me as your Real Estate Consultant.

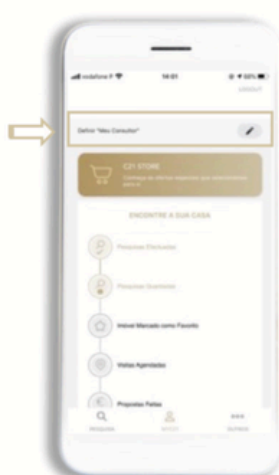
FOLLOW THE INSTRUCTIONS:



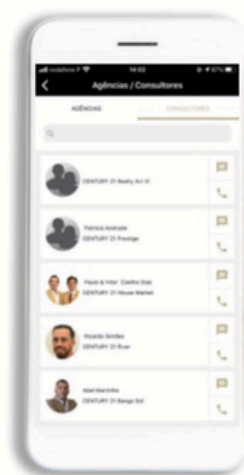
STEP 1
Download the APP
Century21app.pt



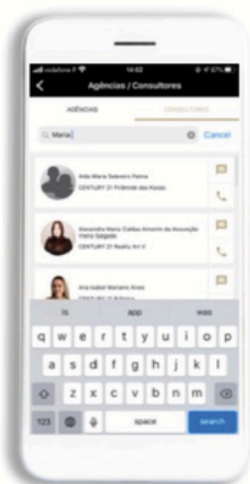
STEP 2
Login.



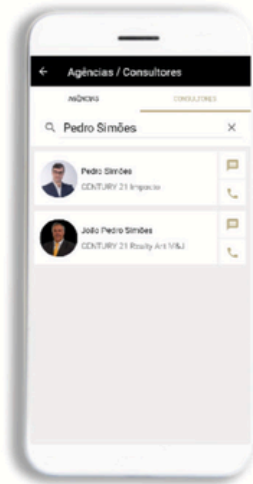
STEP 3
Now, click "Definir Meu Consultor"



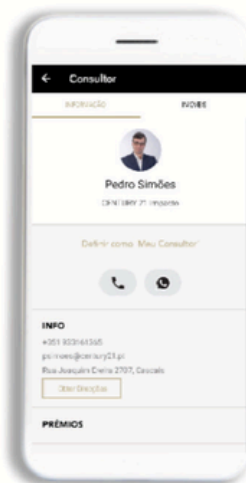
STEP 4
Select "Consultores"



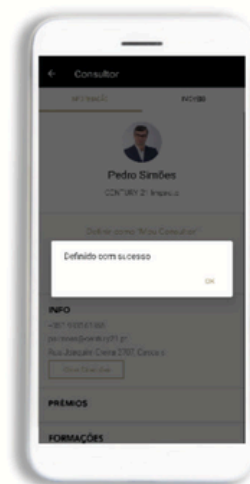
STEP 5
Write Pedro Simões



STEP 6
Select the consultant



STEP 7
Then, Click "Definir como Meu Consultor"



STEP 8
Enjoy this exclusive advantage

121%

With you and for you!

PEDRO SIMÕES

Real Estate Consultant

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